

## Financial Results for 2Q of the Fiscal Year Ending (FYE) 06/20/2015 [Japan GAAP] (Consolidated)

02/03/2015

Company Name JOYFUL HONDA CO., LTD. Exchange listed on TSE-1

Security Code 3191 URL http://www.joyfulhonda.com/

Representative (Title) President and CEO (Name) Kenichiro Yagasaki

Contact (Title) Director and General Manager

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Scheduled date for submission of quarterly report 02/03/2015

Scheduled commencement date of dividends payment

Preparation of supplementary materials for quarterly reports : None

Convening quarterly results briefing : Yes (for institutional investors and analysts)

(Amounts rounded down to the nearest millions of yen)

#### 1. Consolidated Business Results for 2Q of FYE 06/20/2015 (06/21/2014 - 12/20/2014)

#### (1) Quarterly Operating Results

(Percentages represent year-on-year changes)

|                      | Net sa      | les   | Operating in | ncome  | Ordinary in | come   | Net inco    | me     |
|----------------------|-------------|-------|--------------|--------|-------------|--------|-------------|--------|
|                      | million yen | %     | million yen  | %      | million yen | %      | million yen | %      |
| 2Q of FYE 06/20/2015 | 82,077      | (6.5) | 3,596        | (22.0) | 4,304       | (19.3) | 2,544       | (20.9) |
| 2Q of FYE 06/20/2014 | 87,802      | -     | 4,610        | -      | 5,334       | -      | 3,218       | -      |

(Note) Comprehensive income: 2Q of FYE 06/20/2015 2,615 million yen [(19.3%)] 2Q of FYE 06/20/2014 3,239 million yen (-%)

|                      | Net income per share | Net income per share – fully diluted |
|----------------------|----------------------|--------------------------------------|
|                      | yen                  | yen                                  |
| 2Q of FYE 06/20/2015 | 98.60                | -                                    |
| 20 of FYE 06/20/2014 | 125.05               | -                                    |

(Note) The company has not prepared quarterly consolidated financial statements for 2Q results for FYE 06/20/2014. Thus, figures representing year-on-year changes between 2Q of FYE 06/20/2013 and FYE 06/20/2014 are not recorded.

#### (2) Consolidated Financial Positions

|                      | Total assets | Net assets  | Shareholders' equity ratio |
|----------------------|--------------|-------------|----------------------------|
|                      | million yen  | million yen | %                          |
| 2Q of FYE 06/20/2015 | 181,263      | 147,856     | 81.6                       |
| FYE 06/20/2014       | 177,270      | 146,198     | 82.5                       |

(Reference) Shareholders' equity: 2Q of FYE 06/20/2015 147,856 million yen FYE 06/20/2014 146,198 million yen

#### 2. Dividends

|                |           |           | Annual dividends |                 |       |
|----------------|-----------|-----------|------------------|-----------------|-------|
|                | End of 1Q | End of 2Q | End of 3Q        | End of the year | Total |
|                | yen       | yen       | yen              | yen             | yen   |
| FYE 06/20/2014 | -         | 0.00      | -                | 50.00           | 50.00 |
| FYE 06/20/2015 | -         | 0.00      |                  |                 |       |
| FYE 06/20/2015 |           |           |                  |                 |       |
| (forecast)     |           |           | -                | 60.00           | 60.00 |

(Note) Modification of the dividends forecast released most recently: None

#### 3. Projected Consolidated Business Results for FYE 06/20/2015 (06/21/2014 - 06/20/2015)

(Percent represents comparison changes from the previous year)

|           |             |       |             |        |             |        |             |        | Net income per |
|-----------|-------------|-------|-------------|--------|-------------|--------|-------------|--------|----------------|
|           | Net sal     | es    | Operating i | income | Ordinary is | ncome  | Net inco    | ome    | share          |
|           | million yen | %     | million yen | %      | million yen | %      | million yen | %      | yen            |
| Full year | 165,370     | (6.5) | 7,160       | (21.5) | 8,390       | (20.7) | 5,020       | (21.7) | 194.53         |

(Note) Modification of the business results forecast released most recently: Yes

#### \*NOTES

Significant movements during the current consolidated quarter
 Adoption of special accounting treatment used in preparation of the quarterly consolidated
 None financial statements

(3) Change in accounting policies or estimates and retrospective restatements

Change in accounting policies in accordance with revision of accounting standards
 Change in accounting policies other than item 1) above
 Change in accounting estimates
 None
 Retrospective restatement
 None

(Note) For details, please see the P. 5 of the attached materials (2. Items concerning Summary Information (NOTES) (3) Changes in Accounting Policy/Changes in Accounting Estimates/Restatements)

#### (4) Number of outstanding shares (common stock)

1) Number of outstanding shares at the end of the period (including treasury stock)

2) Number of treasury stock at the end of the period

 Average number of shares during the period (cumulative for all quarters)

| 2Q of FYE<br>06/20/2015 | 25,806,440 shares | FYE<br>06/20/2014       | 25,806,440 shares |
|-------------------------|-------------------|-------------------------|-------------------|
| 2Q of FYE<br>06/20/2015 | 80 shares         | FYE<br>06/20/2014       | 80 shares         |
| 2Q of FYE<br>06/20/2015 | 25,806,360 shares | 2Q of FYE<br>06/20/2014 | 25,735,760 shares |

#### \* Indication of quarterly review procedure implementation status

While this quarterly earnings summary falls outside the scope of that which must be subject to quarterly review based on the Financial Instruments and Exchange Act, a quarterly review procedure has been conducted for the quarterly consolidate financial statements as of the time of disclosure of this quarterly earnings summary.

#### \* Explanation for appropriate use of operating results forecasts and other special notes

The results forecasts and other figures contained herein concerning the future are based on current information in possession of the company pertaining thereto, and on certain presumptions that are assessed as rational; however, this information does not constitute a commitment to achieve the relevant figures. The actual results may vary greatly due to various factors.

## Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheets

|                                       |  | (Unit: million yen)  |
|---------------------------------------|--|--|
|                                       | Previous Consolidated<br>Accounting Year<br>(06/20/2014) | Current 2Q Consolidated<br>Accounting Period<br>(12/20/2014) |
| Assets                                |  |  |
| Current assets                        |  |  |
| Cash and deposits                     | 75,224   | 78,481   |
| Accounts receivable-trade             | 2,036  | 2,717  |
| Inventories                           | 19,639   | 21,046   |
| Other                                 | 1,967  | 1,445  |
| Allowance for doubtful accounts       | (3)  | (3)  |
| Total current assets                  | 98,865   | 103,687  |
| Noncurrent assets                     |  |  |
| Property, plant and equipment         |  |  |
| Buildings and structures              | 73,726   | 74,496   |
| Machinery, equipment and vehicles     | 1,591  | 1,621  |
| Land                                  | 33,170   | 33,130   |
| Other                                 | 5,711  | 5,310  |
| Accumulated depreciation              | (45,763)   | (46,787)   |
| Total property, plant and equipment   | 68,437   | 67,771   |
| Intangible assets                     | 1,976  | 1,880  |
| Investments and other assets          |  |  |
| Investment securities                 | 875  | 1,025  |
| Stocks of subsidiaries and affiliates | 772  | 838  |
| Deferred tax assets                   | 3,009  | 2,789  |
| Other                                 | 3,333  | 3,270  |
| Total investments and other assets    | 7,991  | 7,924  |
| Total noncurrent assets               | 78,405   | 77,575   |
| Total assets                          | 177,270  | 181,263  |
|                                       |  |  |

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|------|------|-----|------|------|
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|   | Previous Consolidated<br>Accounting Year<br>(06/20/2014) | Current 2Q Consolidated Accounting Period (12/20/2014) |
|---|--|--|
| Liabilities   |  |  |
| Current liabilities   |  |  |
| Accounts payable-trade  | 10,571   | 13,911   |
| Short-term loans payable  | 100  | 100  |
| Current portion of long-term loans payable                      | 329  | 319  |
| Income taxes payable  | 1,683  | 1,629  |
| Provision for bonuses   | 239  | 185  |
| Provision for directors' bonuses                                | 48   | 23   |
| Other   | 6,688  | 6,446  |
| Total current liabilities                                       | 19,660   | 22,615   |
| Noncurrent liabilities  |  |  |
| Long-term loans payable   | 375  | 216  |
| Liabilities related to employee retirement benefits             | 2,562  | 2,105  |
| Asset retirement obligations                                    | 3,524  | 3,565  |
| Long-term guarantee deposited                                   | 4,371  | 4,368  |
| Other   | 576  | 536  |
| Total noncurrent liabilities                                    | 11,411   | 10,791   |
| Total liabilities   | 31,072   | 33,406   |
| Net assets  |  |  |
| Shareholders' equity  |  |  |
| Capital stock   | 12,000   | 12,000   |
| Capital surplus   | 12,503   | 12,503   |
| Retained earnings   | 121,837  | 123,424  |
| Treasury stock  | (0)  | (0)  |
| Total shareholders' equity                                      | 146,340  | 147,928  |
| Cumulative amount of other comprehensive income                 |  |  |
| Valuation difference on available-for-sale securities           | 43   | 21   |
| Deferred gains or losses on hedges                              | (0)  | (0)  |
| Adjusted cumulative amount of retirement benefits for employees | (184)  | (92)   |
| Total cumulative amount of other comprehensive income           | (142)  | (71)   |
| Total net assets  | 146,198  | 147,856  |
| Total liabilities and net assets                                | 177,270  | 181,263  |

## (2) Quarterly Consolidated Income Statement and Quarterly Consolidated Statement of Comprehensive Income Quarterly Consolidated Statement of Income Consolidated Cumulative 2Q

| Consolidated Camanau ve 2Q                    | Previous Consolidated                               | (Unit: million yen) Current Consolidated            |
|---|---|---|
|   | Cumulative 2Q<br>(From 06/21/2013 to<br>12/20/2013) | Cumulative 2Q<br>(From 06/21/2014 to<br>12/20/2014) |
| Net sales                                     | 87,802  | 82,077  |
| Cost of sales                                 | 66,560  | 61,983  |
| Gross profit                                  | 21,242  | 20,094  |
| Operating revenue                             |   |   |
| Rent income of real estate                    | 1,835   | 1,874   |
| Income from service fees                      | 327   | 343   |
| Insurance agent commission                    | 13  | 15  |
| Total operating revenue                       | 2,176   | 2,233   |
| Operating gross profit                        | 23,418  | 22,328  |
| Selling, general and administrative expenses  | 18,807  | 18,731  |
| Operating income                              | 4,610   | 3,596   |
| Non-operating income                          |   |   |
| Interest income                               | 27  | 20  |
| Dividends income                              | 5   | 5   |
| Equity in earnings of affiliates              | 84  | 66  |
| Technical advisory fee                        | 153   | 101   |
| Commission fee                                | 232   | 212   |
| Other   | 325   | 343   |
| Total non-operating income                    | 828   | 748   |
| Non-operating expenses                        |   |   |
| Interest expenses                             | 6   | 3   |
| Commission fee                                | 64  | 28  |
| Other   | 33  | 9   |
| Total non-operating expenses                  | 104   | 40  |
| Ordinary income                               | 5,334   | 4,304   |
| Extraordinary loss                            |   |   |
| Loss on sales of noncurrent assets            | 0   | 32  |
| Loss on retirement of noncurrent assets       | 146   | 111   |
| Loss on sales of investment securities        | -   | 6   |
| Total extraordinary loss                      | 147   | 150   |
| Net income before taxes and other adjustments | 5,187   | 4,153   |
| Income taxes-current                          | 1,737   | 1,585   |
| Income taxes-deferred                         | 231   | 24  |
| Total income taxes                            | 1,969   | 1,609   |
| Income before minority interests              | 3,218   | 2,544   |
| Net income per share                          | 3,218   | 2,544   |
|   |   | ,   |

# Quarterly consolidated statement of comprehensive income Consolidated Cumulative 2Q

|   |  | (Unit: million yen)   |
|---|--|---|
|   | Previous Consolidated<br>Cumulative 2Q<br>(From 06/21/2013 to<br>12/20/2013) | Current Consolidated<br>Cumulative 2Q<br>(From 06/21/2014 to<br>12/20/2014) |
| Income before minority interests  | 3,218  | 2,544   |
| Other comprehensive income  |  |   |
| Valuation difference on available-for-sale securities                               | 20   | (21)  |
| Adjusted amount of retirement benefits for employees                                | -  | 92  |
| Share of other comprehensive income of associates accounted for using equity method | 0  | 0   |
| Total other comprehensive income  | 20   | 70  |
| Comprehensive income  | 3,239  | 2,615   |
| Comprehensive income attributable to  |  |   |
| Comprehensive income attributable to owners of the parent                           | 3,239  | 2,615   |

|  | Previous Consolidated<br>Cumulative 2Q<br>(From 06/21/2013 to<br>12/20/2013) | (Unit: million yen) Current Consolidated Cumulative 2Q (From 06/21/2014 to 12/20/2014) |
|--|--|--|
| Net cash provided by (used in) operating activities        |  |  |
| Net income before taxes and other adjustments              | 5,187  | 4,153  |
| Depreciation and amortization                              | 1,906  | 1,797  |
| Amortization of negative goodwill                          | (54)   | (54)   |
| Equity in (earnings) losses of affiliates                  | (84)   | (66)   |
| Increase (decrease) in allowance for doubtful accounts     | 0  | 0  |
| Increase (decrease) in provision for bonuses               | (58)   | (53)   |
| Increase (decrease) in provision for directors' bonuses    | (42)   | (24)   |
| Increase (decrease) in provision for retirement benefits   | 48   | -  |
| Increase (decrease) in liabilities for retirement benefits | -  | 201  |
| Interest and dividends income                              | (32)   | (25)   |
| Interest expenses  | 6  | 3  |
| Loss (gain) on sales of investment securities              | -  | 6  |
| Loss on retirement of noncurrent assets                    | 146  | 111  |
| Loss (gain) on sales of noncurrent assets                  | 0  | 32   |
| Decrease (increase) in notes and accounts receivable-trade | (482)  | (680)  |
| Decrease (increase) in inventories                         | (2,347)  | (1,407)  |
| Increase (decrease) in notes and accounts payable-trade    | 3,003  | 3,339  |
| Increase (decrease) in accrued consumption taxes           | 14   | 252  |
| Other  | (540)  | (357)  |
| Subtotal   | 6,671  | 7,229  |
| Interest and dividends income received                     | 32   | 25   |
| Interest expenses paid                                     | (7)  | (3)  |
| Income taxes paid  | (2,140)  | (1,652)  |
| Income taxes refund  | <u>-</u>   | 22   |
| Net cash provided by (used in) operating activities        | 4,556  | 5,621  |
| Net cash provided by (used in) investing activities        |  |  |
| Payments into time deposits                                | (2,500)  | (2,500)  |
| Proceeds from withdrawal of time deposits                  | 1,800  | 2,500  |
| Purchase of property, plant and equipment                  | (1,583)  | (1,072)  |
| Purchase of intangible assets                              | (23)   | (26)   |
| Payments for retirement of property, plant and equipment   | (108)  | (58)   |
| Purchase of investment securities                          | -  | (688)  |
| Proceeds from sales of investment securities               | -  | 498  |
| Other  | 7  | 10   |
| Net cash provided by (used in) investing activities        | (2,407)  | (1,337)  |
| Net cash provided by (used in) financing activities        |  |  |
| Increase in short-term loans payable                       | 200  | 200  |
| Decrease in short-term loans payable                       | (200)  | (200)  |
| Repayments of long-term loans payable                      | (461)  | (169   |
| Repayments of lease obligations                            | (142)  | (112)  |
| Cash dividends paid  | (514)  | (1,286   |
| Net cash provided by (used in) financing activities        | (1,118)  | (1,569)  |
| Net increase (decrease) in cash and cash equivalents       | 1,029  | 2,714  |
| Cash and cash equivalents at the beginning of the year     | 35,599   | 38,228   |
| Cash and cash equivalents at the end of the quarter        | 36,629   | 40,943   |
|  |  |  |