



Financial Results for the Fiscal Year Ended (FYE) 06/20/2023 [Japan GAAP] (Unconsolidated)

08/02/2023

Company Name	JOYFUL HONDA CO., LTD.	Exchange listed on	TSE
Security Code	3191	URL	https://www.joyfulhonda.com/
Representative	(Title) President & CEO	(Name)	Ikuo Hirayama
Contact	(Title) Manager, Business Management Department, Manager, Public Affairs and IR Department	(Name)	Hirohiko Kubo (TEL) 029 (822) 2215
Scheduled date of ordinary shareholders' meeting			09/19/2023
Scheduled commencement date of dividends payment			09/01/2023
Scheduled filing date of the securities report			09/20/2023
Preparation of supplementary materials for financial results report	:	Yes	
Convening financial results briefing	:	Yes (for institutional investors and analysts)	

(Amounts rounded down to the nearest million yen)

1. Business Results for FYE 06/20/2023 (06/21/2022 – 06/20/2023)

(1) Operating Results

(% indicates changes from the previous year)

	Net sales		Operating income		Ordinary income		Profit	
	million yen	%	million yen	%	million yen	%	million yen	%
FYE 06/20/2023	123,362	(0.2)	11,095	(9.3)	12,240	(7.4)	8,528	(23.2)
FYE 06/20/2022	123,555	-	12,238	-	13,224	-	11,098	-

	Profit per share	Profit per share - fully diluted	Profit to shareholders equity	Ordinary income to Assets	Operating income to Net sales
	yen	yen	%	%	%
FYE 06/20/2023	131.55	-	7.3	7.7	9.0
FYE 06/20/2022	165.00	-	9.7	8.3	9.9

(Reference) Equity method investment gain (loss):
 FYE 06/20/2023 198 million yen
 FYE 06/20/2022 158 million yen

(Note) The Company has adopted the Accounting Standard for Revenue Recognition and other standards since the beginning of the FYE 06/20/2022. Accordingly, increases or decreases from the actual value prior to the application of the Accounting Standard for Revenue Recognition are omitted.

(2) Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	million yen	million yen	%	yen
FYE 06/20/2023	160,927	119,329	74.2	1,842.38
FYE 06/20/2022	156,431	115,821	74.0	1,751.79

(Reference) Shareholders' equity:
 FYE 06/20/2023 119,329 million yen
 FYE 06/20/2022 115,821 million yen

(3) Cash Flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at the end of the year
	million yen	million yen	million yen	million yen
FYE 06/20/2023	9,807	(7,738)	(9,566)	34,984
FYE 06/20/2022	7,844	1,367	(12,225)	42,482

2. Dividends

	Annual dividends					Amount of annual dividends (Total)	Dividend payout ratio	Ratio of dividends to net assets
	End of 1Q	End of 2Q	End of 3Q	End of the year	Total			
FYE 06/20/2022	yen -	yen 21.00	yen -	yen 21.00	yen 42.00	million yen 2,793	% 25.5	% 2.5
FYE 06/20/2023	-	23.00	-	23.00	46.00	2,992	35.0	2.6
FYE 06/20/2024 (Forecast)	-	25.00	-	25.00	50.00		41.5	

3. Projected Business Results for FYE 06/20/2024 (06/21/2023 – 06/20/2024)

(% indicates changes from the previous year for the full-year and from the same quarter of the previous year for the quarter)

	Net sales		Operating income		Ordinary income		Profit		Profit per share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
1Q + 2Q	67,000	7.7	5,350	(13.6)	5,810	(13.2)	4,020	(12.4)	62.07
Full year	134,000	8.6	10,300	(7.2)	11,260	(8.0)	7,800	(8.5)	120.43

*NOTES

(1) Change in accounting policies or estimates and retrospective restatements

- | | | |
|--|---|------|
| 1) Change in accounting policies in accordance with revision of accounting standards | : | Yes |
| 2) Change in accounting policies other than item 1) above | : | None |
| 3) Change in accounting estimates | : | None |
| 4) Retrospective restatements | : | None |

(2) Number of outstanding shares (common stock)

1) Number of outstanding shares at the end of the period (including treasury stock)	FYE 06/20/2023	68,584,671 shares	FYE 06/20/2022	70,010,871 shares
2) Number of treasury stock at the end of the period	FYE 06/20/2023	3,815,520 shares	FYE 06/20/2022	3,894,520 shares
3) Average number of shares during the period	FYE 06/20/2023	64,832,218 shares	FYE 06/20/2022	67,266,942 shares

- * The financial results fall outside the scope of the review by a certified public accountant or an audit corporation.
- * Explanation for appropriate use of operating results forecasts and other special notes

The descriptions regarding earnings estimates and other forward-looking statements provided in this material have been prepared on the basis of information available up until the date of announcement, and on the assumption that the descriptions may rely on uncertain factors. Therefore, our actual earnings are subject to change.

3. Financial Statement and Main Notes

(1) Balance Sheets

(Unit: million yen)

	Previous Accounting Year (06/20/2022)	Current Accounting Year (06/20/2023)
Assets		
Current assets		
Cash and deposits	42,520	35,022
Accounts receivable - trade, and contract assets	3,392	4,065
Merchandise	15,524	18,061
Costs on construction contracts in progress	400	295
Raw materials and supplies	307	372
Prepaid expenses	710	719
Other	1,243	2,079
Allowance for doubtful accounts	(0)	(2)
Total current assets	64,099	60,614
Noncurrent assets		
Property, plant and equipment		
Buildings	70,112	80,241
Structures	8,285	11,016
Machinery and equipment	649	596
Vehicles	51	61
Tools, furniture and fixtures	3,925	4,745
Land	49,702	49,236
Leased assets	313	222
Construction in progress	5,048	435
Accumulated depreciation	(54,729)	(55,933)
Total property, plant and equipment	83,358	90,622
Intangible assets		
Leasehold interests in land	1,232	1,288
Software	577	556
Leased assets	0	0
Other	122	102
Total intangible assets	1,932	1,947
Investments and other assets		
Investment securities	1,596	2,014
Stocks of subsidiaries and affiliates	184	184
Investments in capital	0	0
Deferred tax assets	3,563	3,768
Other	1,695	1,775
Total investments and other assets	7,041	7,742
Total noncurrent assets	92,331	100,313
Total assets	156,431	160,927

(Unit: million yen)

	Previous Accounting Year (06/20/2022)	Current Accounting Year (06/20/2023)
Liabilities		
Current liabilities		
Accounts payable-trade	6,443	6,511
Current portion of long-term loans payable	4,127	3,091
Lease obligations	51	41
Accounts payable - other	3,292	3,900
Accrued expenses	754	873
Income taxes payable	681	2,977
Advances received on construction contracts in progress	1,443	1,039
Deposits received	513	627
Unearned revenue	102	106
Provision for bonuses	22	16
Provision for directors' bonuses	46	28
Other	744	271
Total current liabilities	18,224	19,486
Noncurrent liabilities		
Long-term loans payable	12,212	9,120
Lease obligations	66	43
Provision for retirement benefits	2,027	2,126
Asset retirement obligations	3,398	5,512
Long-term guarantee deposited	4,501	5,068
Provision for employees' share-based remuneration	93	109
Provision for directors' share-based remuneration	86	130
Total noncurrent liabilities	22,385	22,111
Total liabilities	40,609	41,598
Net assets		
Shareholders' equity		
Capital stock	12,000	12,000
Retained earnings		
Legal retained earnings	946	1,235
Other retained earnings		
General reserve	86,330	86,330
Retained earnings brought forward	22,242	24,933
Total retained earnings	109,519	112,499
Treasury stock	(6,463)	(6,226)
Total shareholders' equity	115,055	118,273
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	765	1,056
Total valuation and translation adjustments	765	1,056
Total net assets	115,821	119,329
Total liabilities and net assets	156,431	160,927

(2) Statement of Income

(Unit: million yen)

	Previous Accounting Year (From 06/21/2021 to 06/20/2022)	Current Accounting Year (From 06/21/2022 to 06/20/2023)
Net sales	123,555	123,362
Cost of sales	83,554	83,347
Gross profit	40,000	40,014
Operating revenue		
Real estate lease revenue	4,909	5,351
Income from service fees	394	359
Other	195	188
Total operating revenue	5,499	5,899
Operating gross profit	45,500	45,914
Selling, general and administrative expenses	33,261	34,818
Operating income	12,238	11,095
Non-operating income		
Interest income	3	0
Dividend income	55	68
Commission fees	357	375
Rental income from buildings	8	5
Rental income from land	119	119
Rental income	195	219
Other	373	387
Total non-operating income	1,113	1,177
Non-operating expenses		
Interest expenses	31	24
Commission expenses	84	1
Settlement payments	-	4
Other	10	2
Total non-operating expenses	126	32
Ordinary income	13,224	12,240
Extraordinary income		
Gain on sale of noncurrent assets	827	554
Insurance claim income	-	10
Total extraordinary income	827	565
Extraordinary loss		
Loss on retirement of noncurrent assets	69	149
Loss on sale of noncurrent assets	65	0
Loss on tax purpose reduction entry of non-current assets	-	10
Impairment loss	-	394
Total extraordinary loss	135	555
Profit before income taxes	13,916	12,250
Income taxes - current	2,546	4,052
Income taxes - deferred	271	(331)
Total income taxes	2,817	3,721
Profit	11,098	8,528

(3) Statement of Changes in Net Assets

Previous Accounting Year (From 06/21/2021 to 06/20/2022)

(Unit: million yen)

	Shareholders' equity				
	Capital stock	Capital surplus		Retained earnings	
		Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings
				General reserve	
Balance at the beginning of this period	12,000	12,224	12,224	681	136,330
Cumulative effects of changes in accounting policies			-		
Restated balance	12,000	12,224	12,224	681	136,330
Changes during period					
Provision of legal retained earnings			-	265	
Reversal of general reserve			-		(50,000)
Dividends from surplus			-		
Profit			-		
Purchase of treasury stock			-		
Disposal of treasury stock			-		
Cancellation of treasury stock		(57,245)	(57,245)		
Transfer from retained earnings to capital surplus		45,021	45,021		
Net changes in items other than shareholders' equity			-		
Total changes during period	-	(12,224)	(12,224)	265	(50,000)
Balance for the end of this period	12,000	-	-	946	86,330

	Shareholders' equity				Valuation and translation adjustments	Total net assets
	Retained earnings		Treasury stock	Total shareholders' equity	Valuation difference on available-for-sale securities	
	Other retained earnings	Total retained earnings				
	Retained earnings brought forward					
Balance at the beginning of this period	9,053	146,064	(58,734)	111,554	1,130	112,684
Cumulative effects of changes in accounting policies	27	27		27		27
Restated balance	9,080	146,092	(58,734)	111,582	1,130	112,712
Changes during period						
Provision of legal retained earnings	(265)	-		-		-
Reversal of general reserve	50,000	-		-		-
Dividends from surplus	(2,650)	(2,650)		(2,650)		(2,650)
Profit	11,098	11,098		11,098		11,098
Purchase of treasury stock		-	(4,999)	(4,999)		(4,999)
Disposal of treasury stock		-	25	25		25
Cancellation of treasury stock		-	57,245	-		-
Transfer from retained earnings to capital surplus	(45,021)	(45,021)		-		-
Net changes in items other than shareholders' equity		-		-	(364)	(364)
Total changes during period	13,161	(36,573)	52,270	3,473	(364)	3,109
Balance for the end of this period	22,242	109,519	(6,463)	115,055	765	115,821

Current Accounting Year (From 06/21/2022 to 06/20/2023)

(Unit: million yen)

	Shareholders' equity				
	Capital stock	Capital surplus		Retained earnings	
		Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings
				General reserve	
Balance at the beginning of this period	12,000	-	-	946	86,330
Changes during period					
Provision of legal retained earnings			-	289	
Dividends from surplus			-		
Profit			-		
Purchase of treasury stock			-		
Disposal of treasury stock		(335)	(335)		
Cancellation of treasury stock		(2,322)	(2,322)		
Transfer from retained earnings to capital surplus		2,658	2,658		
Net changes in items other than shareholders' equity			-		
Total changes during period	-	-	-	289	-
Balance for the end of this period	12,000	-	-	1,235	86,330

	Shareholders' equity				Valuation and translation adjustments	Total net assets
	Retained earnings		Treasury stock	Total shareholders' equity	Valuation difference on available-for-sale securities	
	Other retained earnings	Total retained earnings				
	Retained earnings brought forward					
Balance at the beginning of this period	22,242	109,519	(6,463)	115,055	765	115,821
Changes during period						
Provision of legal retained earnings	(289)	-		-		-
Dividends from surplus	(2,890)	(2,890)		(2,890)		(2,890)
Profit	8,528	8,528		8,528		8,528
Purchase of treasury stock		-	(2,499)	(2,499)		(2,499)
Disposal of treasury stock		-	414	79		79
Cancellation of treasury stock		-	2,322	-		-
Transfer from retained earnings to capital surplus	(2,658)	(2,658)		-		-
Net changes in items other than shareholders' equity		-		-	290	290
Total changes during period	2,691	2,980	237	3,217	290	3,507
Balance for the end of this period	24,933	112,499	(6,226)	118,273	1,056	119,329

(4) Statement of Cash Flows

(Unit: million yen)

	Previous Accounting Year (From 06/21/2021 to 06/20/2022)	Current Accounting Year (From 06/21/2022 to 06/20/2023)
Net cash provided by (used in) operating activities		
Profit before income taxes	13,916	12,250
Depreciation and amortization	2,696	2,952
Impairment loss	-	394
Loss on tax purpose reduction entry of non-current assets	-	10
Insurance claim income	(5)	(13)
Increase (decrease) in allowance for doubtful accounts	(1)	1
Increase (decrease) in provision for bonuses	(4)	(5)
Increase (decrease) in provision for directors' bonuses	3	(17)
Increase (decrease) in provision for employees' share-based remuneration	27	19
Increase (decrease) in provision for directors' share-based remuneration	36	47
Increase (decrease) in provision for retirement benefits	(27)	99
Interest and dividend income	(59)	(69)
Interest expenses	31	24
Commission expenses	84	1
Loss on retirement of noncurrent assets	69	149
Loss (gain) on sale of noncurrent assets	(761)	(554)
Decrease (increase) in notes and accounts receivable-trade	(124)	(672)
Decrease (increase) in inventory	(1,881)	(2,496)
Increase (decrease) in notes and accounts payable-trade	(482)	68
Increase (decrease) in accrued consumption taxes	(773)	(449)
Other	(672)	(154)
Subtotal	12,073	11,585
Interest and dividends income received	59	69
Interest expenses paid	(31)	(24)
Proceeds from insurance income	5	13
Income taxes paid	(4,262)	(1,836)
Net cash provided by (used in) operating activities	7,844	9,807
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	(5,557)	(8,649)
Proceeds from sales of property, plant and equipment	7,610	1,258
Purchase of property, plant and equipment	(59)	(73)
Purchase of intangible assets	(341)	(180)
Other	(284)	(93)
Net cash provided by (used in) investing activities	1,367	(7,738)
Net cash provided by (used in) financing activities		
Repayments of long-term borrowings	(4,401)	(4,127)
Purchase of treasury stock	(5,084)	(2,500)
Repayments of lease obligations	(89)	(48)
Cash dividends paid	(2,650)	(2,889)
Other	-	0
Net cash provided by (used in) financing activities	(12,225)	(9,566)
Net increase (decrease) in cash and cash equivalents	(3,013)	(7,497)
Cash and cash equivalents at the beginning of the year	45,495	42,482
Cash and cash equivalents at the end of the year	42,482	34,984